Yale University School of Medicine



PROJECT ED HEALTH III

BNI Training Manual

Opioid Dependent Patients in the Emergency Department



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BNI Training Manual For Opioid Dependent Patients in the ED

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Overview of the Manual

This manual is adapted from an earlier manual on Emergency Department (ED) clinician administered brief intervention for harmful and hazardous alcohol use. The current manual is designed to provide the ED Research Interventionist with the necessary skills to easily and effectively perform a brief intervention, the Brief Negotiation Interview (BNI), with ED patients who have been identified as opioid (heroin or prescription opioid) dependent. These patients will be enrolled in a federally-funded randomized clinical trial testing the efficacy of 3 treatments: 1) Screening, Brief Intervention (BNI) and Facilitated Referral to Treatment (SBIRT), 2) Screening, Brief Intervention and ED initiated Treatment with Buprenorphine (SBI+Bup) and 3) Standard Care (SC). All subjects will have consented to participate in the study. The following sections provide background information and the goals of the study, and describe the critical components of the BNI. An easy to follow, step-by-step approach to performing the BNI is also included. The study protocol to be followed by a Research Interventionist administering the BNI to subjects is provided along with additional motivational and troubleshooting strategies. While the manual gives the reader a critical overview of the BNI, participation in 2 half-day training sessions, followed by successful completion of a test case for SBIRT and SBI+Bup treatments is required to be certified to begin performing interventions with subjects enrolled in the trial. Weekly feedback and booster sessions will be offered during the course of enrollment to ensure effective and consistent performance.

II. Background Information

Introduction

Opioid dependence is a major public health concern and remains primarily an untreated medical condition in the United States. There are approximately 1 million heroin dependent individuals and 2.5 million prescription opioid dependent individuals in the U.S.¹ Economic costs are estimated at greater than \$21 billion/year and have far reaching implications for the individual, workplace, society and the healthcare system.² Opioid agonist treatment, including methadone and buprenorphine, has been demonstrated to be the most effective treatment. However, opioid dependent patients do not often seek help through specialized treatment centers, but do frequently visit Emergency Department (ED) of hospitals, either for their addictive disorder or for associated medical and psychiatric comorbid conditions.³ Many, particularly young adults, have few if any other interactions with the health care system. Therefore, the ED visit is often their only contact with a treatment system and represents an ideal opportunity for detection, referral and treatment.

Brief Interventions Work

Brief interventions are short counseling session, ranging from 5-60 minutes that incorporate feedback, advice, and motivational enhancement techniques to assist the patient in reducing their alcohol consumption to low-risk guidelines thereby reducing their risk of illness/injury.

There is compelling evidence in the literature that brief interventions for alcohol problems are effective ^{4,5} in a variety of settings including primary care^{6,7} and inpatient trauma settings.8 ED-based randomized controlled trial testing the effectiveness of screening, brief intervention and referral to treatment have had mixed results. Researchers in Germany studies a computer-generated intervention in injured patients presenting to an ED and found a significant decrease in alcohol consumption in the intervention group, 9 while two other studies reported a similar decrease in alcohol consumption in the intervention and control groups but demonstrated significant reductions in negative consequences after the initial brief intervention session 10 or a booster session¹¹ in the intervention group. One study detected no difference in consumption between the intervention and control groups. 12 In our own study, where we enrolled both injured and non-injured patients with harmful and hazardous drinking, showed similar significant reductions in both groups, without a treatment effect. 13 Other cohort studies without control groups have shown a significant reduction in alcohol use.14 A recently published study conducted at 14 ED sites that used a quasiexperimental comparison group design that we also participated in revealed that screening, brief intervention and referral for treatment on patients with all degrees of unhealthy alcohol use was effective. A total of 1,132 patients were enrolled (581 control, and 551 intervention (BNI)). At 3-month follow-up, the BNI group reported consuming 3.25 fewer drinks per week than controls. Of the at risk drinkers, 37% no longer exceeded NIAAA low-risk guidelines compared with 18.6% in the control group, 95% CI 11.5% to 25.6%. A very recent meta-analysis of strategies targeting alcohol problems in the ED examined the extent to which interventions were effective in reducing alcohol consumption and related harm. ¹⁵ Thirteen studies were included, 10 randomized control trials and 3 cohort studies. The results revealed that interventions did not significantly reduce subsequent alcohol consumption, but were associated with

approximately half the odds of experiencing an alcohol-related injury (OR=0.59, CI 0.42-0.84).

Additionally, brief interventions have long been shown to be effective in treating tobacco use and dependence in all populations including adolescents, pregnant women, older adults and racial and ethnic minorities. 16,17,18,19 Recently Brown reported success in identifying patients in a primary care setting that subsequently had an intervention by telephone. As a result formal clinical practice guidelines have been developed for treating tobacco use by a US public Health Panel and Consortium. 20 Other studies have documented the benefits of brief for those at risk for HIV/AIDS and other health-risk behaviors. 21,22

Despite the above, few studies have investigated the efficacy of brief interventions for drug dependence. Bernstein and colleagues reported their experience with Project ASSERT in Boston, which used Health Promotion Advocates to screen for alcohol and other drug use in an urban ED.²³ This cohort study showed that during a one year period of time, 2,931(41%) patients screened positively for substance abuse. Of the 1,096 enrolled in a follow up program, 245 kept the appointment and demonstrated a significant 45% reduction in severity of drug problems and a 56% reduction in alcohol use. More recently Bernstein and colleagues tested the impact of a single, structured encounter by similar peer educators that targeted cessation of dug use in the same hospital in Boston's walk-In Clinics.²⁴ Of the 1175 patients enrolled, the intervention group was more likely to be abstinent than the control group for cocaine (22.3% versus 16.9%), heroin (40.2% versus 30.6%), and both drugs (17.4% versus 12.8%). These findings support further investigation of brief intervention for drug use in the ED.

The ED Visit is an Opportunity for Intervention

Patients with opioid dependence may have more frequent contact with emergency departments (EDs) than with primary care or other treatment services. This level of contact with EDs raises the important question of the role of screening, brief Intervention, and referral to treatment in EDs. A statewide hospital ED study of adult patients in Tennessee²⁵ revealed a high prevalence of undetected substance abuse and need for treatment. Between 4 and 27% of patients were determined to need treatment according to strict DSM-IV criteria or through more comprehensive criteria, including self-reported addiction. Fewer than 10% of these patients who were identified as needing substance abuse treatment were engaged in substance abuse treatment. Treatment need was found to be greater among patients who 1) reported 1 or more prior ED visits in the past year (adjusted OR 1.622; 95% CI 1.13 to 2.31) and 2) were on Medicaid (OR 1.63; 95% CI 1.30-2.05) and Medicare (2.50 95% CI 1.34-4.65) than those privately insured. Unfortunately only 1% of these patients were identified by the practitioner as having a diagnosis of substance abuse at the time of their ED visit. Of note, ED patients with unmet substance abuse treatment need generated much higher hospital and ED charges than patients without such need.²⁶

While a considerable part of emergency care is occupied with treating medical consequences of substance use, and it is well known that medical and psychiatric disorders are frequent among populations with alcohol and/or drug disorders,²⁷ the drug use is often not addressed at the time of the ED visit. Therefore an important opportunity is missed. Our own experience with Project ASSERT, an innovative program that uses Heath Promotion Advocates to assist with identification and referral

of ED patients with drug and alcohol problems highlights the fact that many heroin/prescription opioid users use the ED as their primary source of care. Our 5-year program evaluation revealed that 22,500 patients were screened for alcohol and other drug use. Of the 1293 who reported heroin use in the past 30 days, 25% had no health insurance, 49% had no regular doctor and 29% used the ED for the regular source of care. Of the 310 patients who used prescription opioids, 22% reported having no health insurance, 35% had no regular doctor and 27% used the ED as their regular source of care.

III. Overview of the BNI

The Brief Negotiation Interview (BNI) described in this grant was first developed in 1994 by Drs Edward Bernstein, Judith Bernstein and Gail D'Onofrio in consultation with Dr. Stephen Rollnick for Project ASSERT in the ED.^{28,29} It was later refined and tested for hazardous and harmful drinkers in the ED by the current investigator group.³⁰

The BNI is a brief counseling method that incorporates brief feedback and advice with motivational enhancement techniques to assist the patient in changing behaviors and in this case, following up with a referral to either a specialized treatment center, or accepting immediate treatment and following up with our Primary Care Center for office-based Buprenorphine treatment.³¹ The BNI procedure is patient-centered and the skills used are based in large part on the patient's motivation and readiness to change. The primary outcome of the BNI procedure is the patient's agreement to accept a referral to a formal specialized treatment center or continue with ED initiated treatment and to decrease harm by reducing drug use and HIV risk. The interventionist and patient come to this agreement through a process of negotiation described in the following sections.

IV. Components of the BNI

The BNI procedure consists of 4 major steps:

1) Raise The Subject/Establish Rapport

- Raise the subject of drug use
- Ask Permission to discuss opioid dependence
- Assess level of physical discomfort

2) Provide Feedback

- Review patient's drug use and patterns
- Ask the patient about and discuss drug use and its negative consequences
- Make a connection (if possible) between drug use and ED visit or any medical issues
- Provide Feedback on Study Assignment
 - For SBIRT...Inform patient that they will receive a Facilitated Referral and that a variety of treatments work for opioid dependence
 - ii. *For SBI+Bup...*Inform patient that they will receive buprenorphine maintenance starting in the ED and continuing in the YNHH-PCC, and that it is an effective treatment for opioid dependence

3) Enhance Motivation

Assess Readiness to Change

For SBIRT...Assess readiness to formally agree to enroll in a drug treatment program

For SBI+Bup...Assess readiness to formally agree to enroll in buprenorphine treatment

- Enhance Motivation
 - Ask a series of open-ended questions designed to evoke "Change Talk" (or self-motivational statements) about entering treatment from the patient.
 - Reflect or reiterate the patient's motivational statements regarding entering treatment.

4) Negotiate And Advise

- Negotiate goal regarding treatment engagement
- Give advice
- Complete referral/treatment agreement and Secure & Provide Referral for treatment (Buprenorphine/Suboxone or other)

Each step has critical components, specific objectives, actions and necessary preparations to be successful. Details of each step for SBIRT are provided on pages 11 through 20 and for SBI+Bup on pages 21 through 32. Prior to detailing the actual BNI procedure, it is important for the Interventionist to know how the administration of the BNI coincides with the overall study protocol. A sample of the BNI dialogue for each condition appears in Tables 8 and 9.

V. Study Protocol

Study Period and Target Population

This study will be conducted in the ED at Yale-New Haven Hospital (YNHH) for an estimated 4 years, beginning February 20, 2009.

Inclusion Criteria

ED patients aged 18 and above who meet DSM-IV-TR criteria for opioid dependence are eligible for inclusion.

Exclusion Criteria

Excluded from the study will be patients who fall into any of the following categories:

- Inability to read and understand English
- currently enrolled in a formal substance abuse treatment program
- Current, active suicidality or homicidal risk
- Current psychotic disorder
- condition that precludes interview i.e., life threatening injury/illness
- in police custody
- unable to provide to 2 alternate contact numbers for follow-up
- Unwilling to be randomized to one of the three study conditions
- Requiring opioid agonist medication for a pain-related diagnosis

Research Plan

Patient eligibility will be determined by the study Research Associate (RA) through a series of steps, based on the criteria listed above. 360 eligible and consenting patients who have completed their baseline assessment by the RA will be randomized to one of three study conditions by the Research Interventionist (RI). One group will receive a written hand out from an ED staff member (SC). Another group will receive a BI, namely the BNI from the interventionist and a referral that will link the patient directly to a specialized treatment center. The third group will receive a BNI and will have treatment with Buprenorphine initiated in the ED.

Every SBIRT and SBI+Bup intervention will be audio-taped with subject consent. The RI will assist with recorder set-up and will be provided with intervention aids (e.g., the BNI laminated reference card, BNI showcards, drug/referral agreement and patient health information handout).

VI. Research Interventionist Roles and Expectations

Once the patient has been consented and enrolled into the study, the Research Interventionist (RI) will randomize the patient and perform the necessary condition. They will need to review the patient's record prior to beginning the BNI to determine reason for the ED visit. They may discuss medical conditions with the treating physician. Should the patient be randomized to the SBI+Bup group, they will discuss treatment with the on-call study physician. The RI should also review all research assessments prior to conducting the intervention. Finally, the intervention should be conducted in a timely manner in a climate as guiet and private as possible.

> SBIRT Group

The BNI should be performed exactly as outlined in the procedural steps. (REFER to the 4 steps on pages 11 through 20) It is designed to take approximately 20 minutes to complete. The intervention should conclude with the patient receiving a copy of the referral agreement they have completed with you and an information sheet.

> SBI+Bup Group

The BNI should be performed exactly as outlined in the procedural steps. (REFER to the 4 steps on pages 21 though 32. It is designed to take approximately 20 minutes to complete. The intervention should conclude with the patient receiving their initial dose of buprenorphine, as detailed in the "Buprenorphine: Beginning Treatment" handout" in Table 4 of this manual, as well as receiving a copy of the referral agreement they have completed with you and an information sheet with step-by-step instructions for following up at the YNHH-Primary Care Center for continued buprenorphine maintenance treatment.

SUMMARY

- ➤ Review ED record, and ALL research assessments, including the Health Quiz (HQ), Structured Clinical Interview for the DSM-IV-TR (SCID), HIV/AIDS Risk Behavior Scale (HRBS), Clinical Opioid Withdrawal Scale (COWS), Objective Opioid Withdrawal Scale (OOWS) and Insurance Information <u>before</u> seeing the study patient
- > Perform the BNI in a timely fashion, aware of patient discharge plans
- > Adhere to the BNI script
- Ensure quality audio-taping of BNI; keep recorder near conversation area
- Discuss any operational problems with Principal Investigator/Project Director

The Brief Negotiation Interview (BNI) for the SBIRT study condition

STEP1: Raise the Subject/ Establish Rapport

Critical considerations:

- 1. Be respectful
- 2. Remember that asking the patient's permission to discuss his/her drug use is an important aspect of the intervention
- 3. Avoid arguing or being confrontational
- 4. Be mindful of the patient's possible physical discomfort

PREPARATION:

 Review ED record, SCID (Table 1), HQ (Table 13), HRBS (Table 14), COWS (Table 10), OOWS (Table 11) and Insurance Information, and discuss with treating MD, if necessary

OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Raise the subject	 Introduction and explanation of your role Avoid a judgmental stance Acknowledge the patients situation Set a comfortable climate 	"Hello, I amwith Project ED Health"
Establish Rapport	Ask permission (see Health Quiz for drug of abuse)	"Would you mind if we spend a few minutes talking about your use of(fill in with patient's drugs of abuse)?"< PAUSE>
	Engage the patient	"I want to talk about how it's affected you and how we might be able to help."
Assess discomfort	Ask about symptoms of withdrawal (see SCID for physical dependence symptoms endorsed by patient)	"Tell me about how you are feeling right now?" OR "How much physical discomfort is your drug use causing you at the moment?
	Reflective listening	REFLECT on any stated connection between pattern of use & discomfort/withdrawal symptoms

	EXAMPLE: It sounds like your use has caused you a lot of physical problems and
	discomfort.

STEP 1 SUMMARY

This first step sets the climate for a successful BNI. Asking permission to discuss the subject of drug use formally lets the patient know that their wishes and perceptions are central to the treatment, which later enhances the chance that the patient will accept a referral for treatment. Further, reflecting on patient-acknowledged problems and discomfort related to their drug use motivates the patient to start considering compelling reasons for change, but without being confronted with this information in a threatening or harsh (i.e., non-motivational) manner.

STEP2: Provide Feedback

Critical components:

- 1. Review current drug use and opioid dependence symptoms
- 2. Discuss the role of opioid dependence in contributing to negative life consequences (financial, family, employment, health, legal)
- 3. Ask about and/or make connection between drug use and reason for ED visit (if applicable) and risk of HIV/AIDS
- **4.** Inform patient that a variety of treatments work to effectively reduce and stop drug use, and ask for patient's positive treatment experiences

PREPARATION:

- Review Health Quiz, SCID, HRBS
- Handouts: Treatment Referral List (Table 7)

OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Review patient's drug use & patterns	Review screening data (see Health Quiz & SCID)	"From what I understand you are using (fill in amounts from screening)." BUT DO NOT RE-SCREEN.
Ask the patient about and discuss drug use and its negative consequences	Ask for patient's feedback regarding negative consequences	"Besides physical discomfort, how bothered are you by your drug use, if at all?" OR "What problems has it caused you, if any?" <pause></pause>
	Give SCID feedback Be non-judgmental Express concern	ONLY IF PT NOT BOTHERED "We know that drug use can cause serious problems in your life. Based on what you told us in the screening, drugs have(LIST SCID SYMPTOMS ENDORSED BY PT.)
	Express concern	"I am concerned about your drug use and how it seems to be affecting other things that are important to you."
	 Assess Drug use & HIV-risk connection (see HRBS) 	"What connections might you see between the way you use drugs and HIV/AIDS risk?"

		IF PATIENT STATES ANY ACCURATE & RELEVANT CONNECTION(S) reiterate them, acknowledge the patient's good insight and give additional relevant facts on HIV/AIDS risk. IF PATIENT DOES NOT STATE ANY ACCURATE & RELEVANT CONNECTIONS, MAKE the connection based on HRBS or general caution about drug use and HIV risk SAMPLE: Any drug use compromises good judgment. Without good judgment anyone can engage in HIV-risky behavior.
Make connection between drug use & the ED visit (if applicable)	Discussion of specific patient medical issues, e.g., withdrawal, overdose, MVC or injury, infection, or any indirect consequence, treatment-seeking, etc.	"What (if any) connection is there between your drug use and this ED visit?" <pause> IF PATIENT SEES ANY ACCURATE & RELEVANT CONNECTION, reiterate what they have said. SAMPLE: You're right[reiterate pt's connection]that's a good connection to make. IF PATIENT DOES NOT SEE AN ACCURATE CONNECTION, then make one using facts (if applicable)(see ED Record, Health Quiz & SCID) SAMPLE: One of the things that we see as a connection is that your pattern of drug use may have contributed to your fall, physical discomfort, or whatever they're in the ED for (if relevant). IF THERE ACTUALLY IS NO CONNECTION between today's visit and drug use, ask about any potential connections between drug use & overall health issues.</pause>

Feedback on Study Assignment	•	Tell the patient that he/she has been selected to receive a BI and a facilitated referral	"So, in order to help you with all of this, you will be receiving a Facilitated Referral in the ED today (hand patient the Referral List), which means that I will help you choose from a variety of local treatment centers listed in this pamphlet."
	•	Tell the patient that a variety of different treatments work and that they have a choice of treatment center.	"If you decide to accept our recommendation, treatment would help you with your withdrawal and also those problems you mentioned above."

STEP 2 SUMMARY

This step provides the opportunity to offer feedback and education related to patient issues. In fact, four different levels of feedback have been offered in this step, all of which can be used in the next step of enhancing motivation, i.e., (1) Linking drug use to negative consequences or problems that they acknowledge they are feeling in their life such as financial, family, employment, health, and legal problems and; (2) Connecting the ED visit to the drug use if possible, such as overdose, withdrawal, injury, lack of follow-up etc; and (3) Connecting drug use and HIV/AIDS risk and ending with perhaps the most important piece of feedback, which is (4) that treatment CAN help to ameliorate all of the above problems and risky behaviors.

STEP3: Enhance Motivation

Critical components:

- 1. Assess readiness to engage in treatment
- 2. Enhance motivation
- 3. Use of Open-ended Questions
- 4. Use of Reflective Listening

PREPARATION:

- "Readiness to Change Ruler" (Table 2)
- Handouts: Pros/Cons of Treatment (Table 5)

OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Assess readiness to change	Have patient self- identify readiness to change, on a scale of 1-10	[Show Readiness Ruler] "On a scale from 1-10, how ready are you to enroll in a drug treatment program?" "1 is not at all, 10 is completely"
Enhance motivation	 Ask motivational questions Reflect motivational answers 	IF PATIENT SAYS: - ≥ 2, ask "Why did you choose that number and not a lower one?" (i.e., "What are some reasons you would engage in treatment?") "What else?" repeatedly OR "How has treatment been helpful to you in the past?" Then REFLECT on their reasons and reinforce with clinical information (e.g., "Treatment does in fact work to help reduce and eliminate use, as well as the problems connected with it." Take the patient's answer from the above question and ask:
	Ask about their initial reason to get a more motivating answer	"Why is that reason important to you?"
	What if the pt picks a "1"?	- 1 or unwilling, ask "What would it take for that "1" turn into a "2"? OR "Imagine you did sign up, how could that be helpful to you?" OR "What would have to happen for you to be

	ready? and "How important would it be for you to prevent that from happening?" - Reflect/reiterate positive reasons for
Additional	change To explore possible positive thoughts
Motivational Strategies (ONLY if above does NOT lead to readiness to	about treatment ask "Why might you ever go? Have you ever thought about going before? What were some of the reasons why? Why is it important to have this conversation now?"
attend treatment) (OPTIONAL)	Would you mind if I gave you some possible reasons based on your screening?
	If pt says, "Yes," reflect on the possible positive consequences of treatment (i.e., reversing the symptoms endorsed on the SCID. If pt says, "No," discuss possible benefits of treatment (e.g., reversing the negative effects of opioid dependence discussed in Steps 1 & 2)
Summarize	Offer summary reflection of patient's reasons for starting or considering treatment, ending with a reinforcement of the patient's autonomy "Ultimately, the decision to seek treatment is up to you."

STEP 3 SUMMARY

Opioid dependent patients spend much of their time justifying their drug use by rehearsing reasons to continue using. However, in Step 3 of the BNI, specific motivational enhancement techniques are utilized to reverse this so that the patient begins to clarify and, through RI-reflections, reinforce highly personal reasons in favor of *engaging in treatment* for their opioid dependence (vs. continued use). The primary tools to promote such a discussion of reasons or motives for treatment engagement are 1) the readiness ruler question (1-10), 2) asking why they did not select a lower number and other questions about positive reasons offered, and 3) selectively reflecting on reasons that promote treatment-seeking. Exploring this gap between the patient's current situation and how their life might be if engaged in treatment is what often tips the scale in terms of changing behavior.

STEP4: Negotiate and Advise

Critical components:

- 1. Negotiate a plan on how to engage in treatment and reduce HIV risk
- 2. Direct advice
- 3. Referral agreement and provide an information handout

Preparation:

- Treatment Referral List
- Agreement form
- Handouts: Information specific to selected treatment agency; Appointment Card (Table 12)

OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Negotiate goal	Assist patient's selection of a next step goal	"What's the next step, if any?" <pause> IF YES TO TREATMENT, skip to bottom, "Secure Referral."</pause>
	Avoid being argumentative	IF NO, reiterate reasons patient gave above and <pause></pause>
		IF STILL NO, then ask if the patient might consider it and give advice below for patient to have, even if s/he does NOT want to consider it, and then SKIP TO "Provide Handouts."
Give advice	Deliver treatment advice/education	"If you enter a treatment program or referral from here you will be on the road to recovery.
	Harm reduction	Specifically, treatment can help you take care of (SCID listing of negative consequences of patient's opioid use), including reducing the risk of contracting HIV, but it is up to you."
Complete Treatment Agreement & Secure Referral	Select a treatment agency with patient's input	"Which of these programs might you be interested in?" [SHOW LIST]

 	T
	"Ok, based on your preferences, your insurance information and availability of program slots, I will make an appointment for you. I will be back to tell you about it as soon as possible."
Review Treatment Agreement	"But, before I go, I would like you to complete this referral agreement, which will reinforce your decision to seek formal drug treatment. This is really an agreement between you and yourself"
Step out of interaction (take recorder) to make an appointment for the patient	[Pt waits for RI to return]
Provide a referral	Here is your referral. It is for[GIVE ALL DETAILS] "How does this sound to you?"
	IF PATIENT UNWILLING TO ATTEND, remind them that that is up to them, but that you would like them to have the referral and additional information (see below) should they change their mind.
Provide Handouts	Provide: - Agreement (Add Appointment Specifics, i.e., date, time, address, etc.) Pt keeps 1 copy; 1 copy for study - ED Health Referral Pamphlet
Wrap-up	 - Ask the patient if s/he has any questions. <<i>PAUSE</i>> - Thank patient for his/her time.

STEP 4 SUMMARY

In this step, the RI has negotiated a referral to specialized drug treatment program that the patient is willing to attend. If the patient is not ready, then additional advice is given and options discussed in another attempt to negotiate and motivate the patient. While the patient is the decision-maker and should ultimately be responsible for his/her plan, the RI should provide the referral secured, as well as all of the other handouts, stating that this is the information the patient would consult should they change their mind. End by asking if the patient has any questions about the information or instructions and by thanking them for their time.

The Brief Negotiation Interview (BNI) for SBI+Bup study condition

STEP1: Raise the Subject/ Establish Rapport

PREPARATION:

 Review ED record, Health Quiz, SCID, HRBS, COWS & OOWS and Insurance Information, and discuss with treating MD if necessary

OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Raise the subject	 Introduction and explanation of your role Avoid a judgmental stance Acknowledge the patients situation Set a comfortable climate 	"Hello, I amwith Project ED Health"
Establish Rapport	Ask permission (see Health Quiz for drug of abuse)	Would you mind if we spend a few minutes talking about your use of(fill in with patient's drugs of abuse)?" <pause></pause>
	Engage the patient	"I mainly want to talk about how it's affected you and how we might be able to help."
Assess comfort	Ask about symptoms of withdrawal (see SCID for physical dependence symptoms endorsed by patient)	"Tell me about how you are feeling right now? OR "How much physical discomfort is your drug use causing you at the moment?
	Reflective listening	REFLECT on any stated connection between pattern of use & discomfort/withdrawal symptoms
		EXAMPLE: It sounds like your use has caused you a lot of physical problems and discomfort.

STEP 1 SUMMARY

This first step sets the climate for a successful BNI. Asking permission to discuss the subject of drug use formally lets the patient know that their wishes and perceptions are central to the treatment, which later enhances the chance that the patient will accept a referral for treatment. Further, reflecting on patient-acknowledged problems and



STEP2: Provide Feedback

Critical components:

- 1. Review current drug use and opioid dependence symptoms
- 2. Discuss the role of opioid dependence in contributing to negative life consequences (financial, family, employment, health, legal)
- 3. Ask about and/or make connection between drug use and reason for ED visit (if applicable) and risk of HIV/AIDS
- **4.** Inform patient that a variety of treatments work to effectively reduce and stop drug use, and ask for patient's positive treatment experiences

PREPARATION:

- Review Health Quiz, SCID, HRBS
- Handouts: Benefits of Buprenorphine & Buprenorphine: Beginning Treatment handouts (Tables 3 & 4)

OR IECTIVES	A CTIONICS	OUECTIONS/COMMENTS
OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Review patient's drug use & patterns	Review screening data (see Health Quiz)	"From what I understand you are using (fill in amounts from screening)." BUT DO NOT RE-SCREEN.
Ask the patient about and discuss drug use and its negative consequences	Ask for patient's feedback on consequences	"Besides physical discomfort, how bothered are you by your drug use, if at all?" OR "What problems has it caused you, if any?" <pause></pause>
	Give SCID feedback • Be non-judgmental	ONLY IF PT NOT BOTHERED "We know that drug use can cause serious problems in your life. Based on what you told us in the screening, drugs have(LIST SCID SYMPTOMS ENDORSED BY PT.)
	Express concern	"I am concerned about your drug use and how it seems to be affecting other things that are important to you." <pause></pause>

	Assess Drug use & HIV-risk connection (see HRBS)	"What connections might you see between the way you use drugs and HIV/AIDS risk?" IF PATIENT STATES ANY ACCURATE & RELEVANT CONNECTION(S) reiterate them, acknowledge the patient's good insight and give additional relevant facts on HIV/AIDS risk IF PATIENT DOES NOT STATE ANY ACCURATE & RELEVANT CONNECTIONS, MAKE the connection based on HRBS or general caution about drug use and HIV risk SAMPLE: Any drug use compromises good judgment. Without good judgment anyone can engage in HIV-risky behavior.
Make a connection between drug use & the ED visit (if applicable)	Discussion of specific patient medical issues e.g., withdrawal, overdose, MVC or injury, infection, or any indirect consequence, treatment-seeking, etc.	"What (if any) connection is there between your drug use and this ED visit?" <pause> IF PATIENT SEES ANY ACCURATE & RELEVANT CONNECTION, reiterate what they have said. SAMPLE: You're right[reiterate pt's connection]that's a good connection to make. IF PATIENT DOES NOT SEE A CONNECTION, then make one using facts (if applicable)(see ED Record, Health Quiz & SCID) SAMPLE: One of the things that we see as a connection is that your pattern of drug use may have contributed to your fall, physical discomfort, or whatever they're in the ED for (if relevant).</pause>

			IF THERE ACTUALLY IS NO CONNECTION between today's visit and drug use, ask about any potential connections between drug use & overall health issues.
Feedback on Study Assignment	•	Tell the patient that he/she has been selected to receive a BI+Buprenorphine/ Suboxone	"So, in order to help you with this, we would like to offer you a medicine called Buprenorphine or Suboxone, as it is commonly known, in the ED today (hand patient the Buprenorphine/ Suboxone Information Handout), which means that I will help you start suboxone in the ER today and follow up for suboxone maintenance at the YNHH-Primary Care Center on a pretty frequent basis (about 3x/week to start"
	•	Tell the patient that Buprenorphine/ Suboxone works for opioid dependence.	"If you decide to accept our recommendation, treatment would help you with all of the problems we've been talking about, but especially the physical discomfort caused by withdrawal."

STEP 2 SUMMARY

This step provides the opportunity to offer feedback and education related to patient issues. In fact, four different levels of feedback have been offered in this step, all of which can be used in the next step of enhancing motivation, i.e., (1) Linking drug use to negative consequences or problems that they acknowledge they are feeling in their life such as financial, family, employment, health, and legal problems and; (2) Connecting the ED visit to the drug use if possible, such as overdose, withdrawal, injury, lack of follow-up etc; and (3) Connecting drug use and HIV/AIDS risk and ending with perhaps the most important piece of feedback, which is (4) that buprenorphine treatment CAN help to ameliorate all of the above problems and risky behaviors.

STEP3: Enhance Motivation

Critical components:

- 1. Assess readiness to engage in treatment
- 2. Enhance motivation
- 3. Use of Open-ended Questions
- 4. Use of Reflective Listening

PREPARATION:

- "Readiness to Change Ruler"
- Handouts: Benefits of Buprenorphine Treatment (Table 3)

OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Assess readiness to change	Have patient self- identify readiness to change, on a scale of 1-10	[Show Readiness Ruler] (See Table 2) "On a scale from 1-10, how ready are you to start Buprenorphine/ Suboxone treatment in the ER today and to continue it in the PCC after today?" "1 is not at all, 10 is completely"
Enhance motivation	Ask motivational questions	IF PATIENT SAYS: - ≥ 2, ask "Why did you choose that number and not a lower one?" (i.e., "What are some reasons you would engage in treatment?") "What else?" repeatedly OR "How has treatment been helpful to you in the past?"
	Reflect motivational answers	Then REFLECT on their reasons and reinforce with clinical information (e.g., "Buprenorphine/Suboxone does in fact work to help reduce and eliminate use, as well as the problems connected with it, especially all of the physical discomfort caused by withdrawal."
	Ask about their initial reason to get a more motivating answer	Take the patient's answer from the above question and ask: "Why is that reason important to you?"

What if the pt picks a "1"?	- 1 or unwilling, ask "What would it take for that "1" turn into a "2"? OR "Imagine you did sign up, how could that be helpful to you?" OR "What would have to happen for you to be ready? and "How important would it be for you to prevent that from happening?"
	- Reflect/reiterate positive reasons for change
Additional Motivational Strategies (ONL) if above does NOT lead to readiness to	going before? What were some of the reasons why? Why is it important to have this conversation now?"
attend treatment) (OPTIONAL)	Would you mind if I gave you some possible reasons based on your screening?
	If pt says, "Yes," reflect on the possible positive consequences of treatment (i.e., reversing the symptoms endorsed on the SCID. If pt says, "No," discuss possible benefits of buprenorphine (See Appendix 3)
Summarize	Offer summary reflection of patient's reasons for starting or considering treatment, ending with a reinforcement of the patient's autonomy "Ultimately, the decision to seek Suboxone treatment is up to you."

STEP 3 SUMMARY

Opioid dependent patients spend much of their time justifying their drug use by rehearsing reasons to continue using. However, in Step 3 of the BNI, specific motivational enhancement techniques are utilized to reverse this so that the patient begins to clarify and, through RI-reflections, reinforce highly personal reasons in favor of *engaging in buprenorphine treatment* for their opioid dependence (vs. continued use). The primary tools to promote such a discussion of reasons or motives for treatment engagement are 1) the readiness ruler question (1-10), 2) asking why they did not select a lower number and other questions about positive reasons offered, and 3) selectively reflecting on reasons that promote buprenorphine treatment-seeking.

STEP4: Negotiate and Advise

Critical components:

- 1. Negotiate a plan on how to engage in treatment and reduce HIV risk
- 2. Direct advice
- 3. Referral agreement and provide an information handout

Preparation:

- Agreement forms
- Handouts: Buprenorphine: Beginning Treatment handout Information (Table 4), Appointment Cards (Table 12)

OBJECTIVES	ACTION(S)	QUESTIONS/COMMENTS
Negotiate goal	 Assist patient's selection of a next step goal Avoid being argumentative 	"What's the next step, if any?" <pause> IF YES TO TREATMENT, skip to bottom, "Secure Buprenorphine/ Suboxone Treatment." IF NO, reiterate reasons patient gave above and <pause> IF STILL NO, then ask if the patient might consider it and give advice below for patient to have, even if s/he does NOT want to consider it, and then SKIP TO "Provide Handouts."</pause></pause>
Give advice	 Deliver treatment advice/education Harm reduction 	"If you start Suboxone treatment today and follow-up in the PCC, you will be on the road to recovery. Specifically, treatment can help you take care of (SCID listing of negative consequences of patient's opioid use), including reducing the risk of contracting HIV, but it is up to you."

Review Treatment Agreement & Secure Suboxone Treatment	•	Review Treatment Agreement	"In a moment, I will be stepping out to ask the doctor about your Suboxone treatment plan and I will be back to tell you about it as soon as possible. But before I go, I would like you to complete this treatment agreement, which reinforces your decision to sign up for a formal Suboxone treatment. This is really an agreement between you and yourself."
	•	Step out of interaction (take recorder) to develop Suboxone Treatment Plan with MD	[Pt waits for RI to return]
	•	Provide a Treatment Plan	"Here is the doctor that will give you your initial Buprenorphine/Suboxone treatment plan [Introduce MD]."
			Here are your instructions for following up at the PCC, which are very important to stick to if you want to get the most out of treatment [GIVE ALL DETAILS]
			IF PATIENT UNWILLING TO ATTEND, remind them that that is up to them, but that you would like them to have the referral and additional information (see below) should they change their mind.
	•	Provide Handouts	Provide: - Agreement (Pt keeps 1 copy; 1 copy for study) - ED Health Study Referral Pamphlet - Buprenorphine Information Handouts - Appointment Cards
	•	Wrap-up	- Ask the patient if s/he has any questions. < PAUSE>
			- Thank patient for his/her time.

STEP 4 SUMMARY

In this step, the RI has negotiated a referral to a Suboxone treatment program. If, however, the patient is not ready, then additional advice is given and options discussed in another attempt to negotiate and motivate the patient. While the patient is the decision-maker and should ultimately be responsible for his/her plan, the RI should provide the referral secured, as well as all of the other handouts, stating that this is the information the patient would consult should they change their mind. End by asking if the patient has any questions about the information or instructions and by thanking them for their time.

VII. Additional Motivational Strategies

> Refrain From Directly Countering Resistance Statements

For example, the patient may say "How can I have a drug problem when I use less than all my buddies?" You can reply noting that dependence can vary between patients and that it is worthy of further assessment and discussion, within the context of this brief interview and advice from treatment professionals.

> Focus On The Less Resistant Aspects Of The Statement

For example, the above patient may be wondering about how much their drug use is a problem. The response might be to restate his concern and ask about his level of drug use, which is the less resistant part of the statement. "It sounds like you're confused about how you could have an issue with your drug use if you use less than all your friends. I'd like to explain this to you." (And remember, this is a statement NOT a question, so the intonation should turn down at the end of the remark).

Restate Positive or Motivational Statements

For example, if a patient says: "You know, now that you mention it, I feel like I have been using more than I wanted to lately," the RI could say, "It sounds like you realize that your use is out of your control."). This serves to reinforce the patient's motivation-even if the motivational statement is a relatively weak one. If the patient says, "I guess I might have to change my use" this could be restated as "It sounds like you've been thinking about stopping your use".

Other Helpful Hints

Encourage patients to think about previous times they have been abstinent, even for a few days.

Praise patients for their willingness to discuss such a sensitive topic, their willingness to consider change, and their courage for considering treatment. Acknowledge how hard it is to find treatment options.

View the patient as an active participant in the intervention.

VIII. Common Problems

Certain problems may occur during the course of the intervention steps....

Refusal To Engage In The Discussion Of The Topic Of Drug Use

Most patients will agree to discuss the topic, because they have already consented to be in the study, but in the unlikely event that someone outright refuses to discuss it at all, tell the patient that you will respect their wishes and that all you will be doing is giving him 3 pieces of information:

- 1. His/her drug use meets criteria for treatment
- 2. There is no safe level of opioid use
- 3. You are concerned and that s/he should cut down and stop to avoid future Harm (Steps 2 and 4 only).

Refusal To Self-Identify Along The Readiness Ruler

When this happens, it is usually a problem with understanding the numbers. There are several ways of dealing with this:

- 1. Anchor the numbers with descriptors, such as "1" means not ready at all or 0 per cent ready, and 10 means completely ready or 100% ready to change.
- 2. Ask "What would make this a problem for you?" Or, "How important is it for you to change any aspect of your drug use?"
- 3. Discussion of Pros and Cons (refer to list).

Unwilling To Associate Visit With Opioid or Drug Use

Don't force the patient to make the connection, but be sure that he/she hears that in your medical opinion there is a connection. However, this connection may not be the thing that ultimately motivates the patient to change. If this happens try to find some other negative consequence of drug use that the patient <u>can</u> agree bothersome enough to consider decreasing or stopping their drug use.

TABLE 1: Mini-SCID Symptoms

(Referred to in Steps 1 and 2 of BOTH SBIRT & SBI+Bup)

- a. Needing to use more (name the drug/drug class selected) to get the same effect that you did when you first started taking it
- b. When you reduced or stopped using (name the drug/drug class selected), having withdrawal symptoms (aches, shaking, fever, weakness, diarrhea, nausea, sweating, heart pounding, difficulty sleeping, or feel agitated, anxious, irritable, or depressed), or using any drug(s) to keep yourself from getting sick (withdrawal symptoms) or so that you would feel better.
- c. Finding that when you used (name the drug selected), you end up taking more than you thought you would.
- d. Trying to reduce or stop taking (name the drug selected) but failed.
- e. On the days that you used (name the drug/drug class selected), spending substantial time (>2 hours) obtaining, using, or in recovering from the drug, or thinking about the drug.
- f. Spending less time working, enjoying hobbies, or being with others because of your drug use.
- g. Continuing to use (name the drug selected), even though you knew that the drug caused you health or mental problems.

TABLE 2: READINESS RULER

(Referred to in Step 3 of BOTH SBIRT & SBI+Bup)

Not Completely ready at all ready			RE	ADINE	SS RI	<u>JLER</u>			
		t all					C		
1 2 3 4 5 6 7 8 9 1	1 2	3	4	5	6	7	8	9	10

TABLE 3: Benefits of Buprenorphine Treatment

(Referred to in Step 3 of SBI+Bup)

Benefits of Buprenorphine:

- Patients do not need to go to a methadone clinic to receive Buprenorphine.

 Buprenorphine is prescribed in a doctor's office, is dispensed in local pharmacies, and can be taken at home as a sublingual pill.
- Reduces cravings and prevents withdrawal symptoms such as pain and nausea by blocking the effects of other opiates.
- Long lasting. Taken once a day
- Safer than heroin or traditional prescription opiates; buprenorphine alone is unlikely to result in an overdose. Like methadone, buprenorphine reduces the craving for opiates and permits productive living. But buprenorphine has a ceiling effect, which means there is less likelihood of abuse or of an overdose.
- **Reduced health risks**, especially those related to IV drug use, such as HIV and hepatitis B and hepatitis C viruses, skin infections and vein problems.
- Opioid Agonist Maintenance allows patients to focus on and address psychosocial problems

Excerpted from: http://rehabdrchester.com/html/Buprenorphine%20Treatment.htm

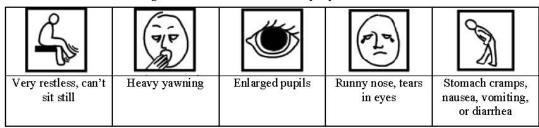
TABLE 4: Buprenorphine- Beginning Treatment

Buprenorphine-Beginning Treatment

Day One: Before taking a buprenorphine tablet you want to feel lousy from your withdrawal symptoms. Very lousy. It should be <u>at least 12 hours since you used heroin or pain pills</u> [oxycontin (snorted), vicodin, etc...), 16 hours since oxycontin (swallowed) and <u>at least 48</u> hours since you used methadone.

Wait it out as long as you can. The worse you feel when you begin the medication the more satisfied you will be with the whole experience. If you take the buprenorphine too soon, it can make you feel worse rather than better.

You should have at least 3 of the following feelings: • Twitching, tremors or shaking • Joint and bone aches • Bad chills or sweating • Anxious or irritable • Goose pimples



First dose: 4 mg of Buprenorphine (Bup) under the tongue. This is two 2mg tablets:

$$\binom{N2}{2 \text{ mg}} + \binom{N2}{2 \text{ mg}} = \binom{N2}{4 \text{ mg}} \binom{N2}{4 \text{ mg}}$$



Put the tablets under your tongue. Keep it there. <u>If you swallow Bup tablets they will not work</u>, the medicine is best absorbed through the thin skin on the bottom of your tongue.

It takes about 20-45 minutes for the medication to be absorbed and have an effect. Feel better? Good, the medicine is working. Still feel lousy after 45 minutes? Don't worry, you may need more medication.

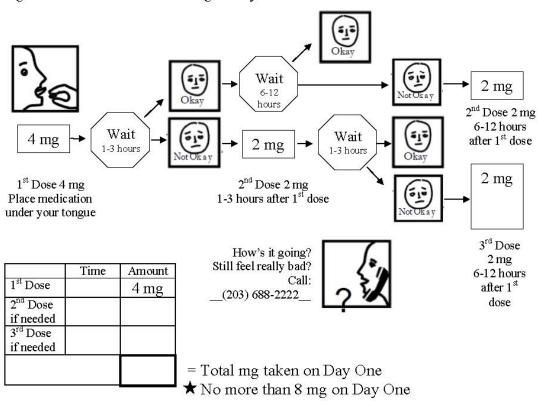
At 1-3 hours (60-180 minutes) after your first dose, see how you feel. If you feel fine after the first 4 mg, don't take any more, this may be all you need. If you have withdrawal feelings, take another 2 mg dose under your tongue.

Later in the day (6-12 hours after the first dose), see how you feel again. If you feel fine, don't take any more. If you have withdrawal feelings, take another 2 mg dose under your tongue.

Do not take more than 8 mg of Bup on the first day.

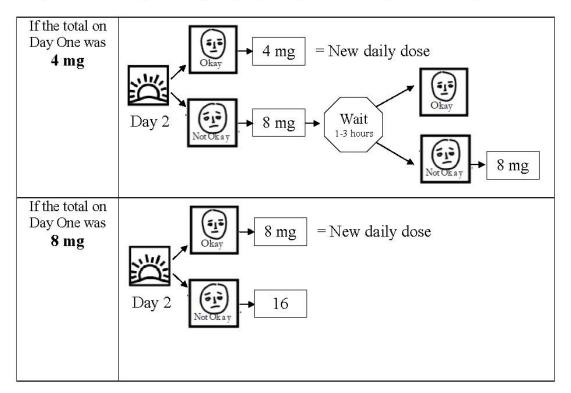
Most people feel better after the 4-8 mg on the first day. Still feel really bad, like a bad withdrawal? Call the study doctor right away. You can call or page any time during the day if you are having difficulty.

Day One Summary: No medication until you feel significant withdrawal. 4 mg under your tongue, wait 1-3 hours. If still feel sick, take 2 mg. Wait 1-3 hours. If still sick, take 2 mg again. Do not take more than 8 mg on Day 1.



Day Two: The	right dose depends on how you felt on Day One
If the total on Day One was 4 mg	If you took 4 mg on Day 1 and feel fine the next morning, then take 4 mg again on Day 2. This will be your new daily dose. If you took 4 mg on Day 1 and feel some withdrawal the next morning, then try starting with 8 mg on the morning of Day 2. Later in the day on Day 2, see how you feel. If you feel fine, there is no need to take more.
If the total on Day One was 8 mg	If you still feel withdrawal, you can try taking another 4 mg dose. If you took 8 mg on Day 1 and feel fine the next morning, then take 8 mg again on Day 2. This will be your new daily dose. If you took 8 mg on Day 1 and feel some withdrawal the next morning, then try starting with 16 mg on the morning of Day 2.

Day Two Summary: 8-16 mg total, depending on how much you took on Day 1.



	Time	Amount	
1st Dose			= Total mg taken on Day One
2 nd Dose if needed			
			= Total mg taken on Day Two

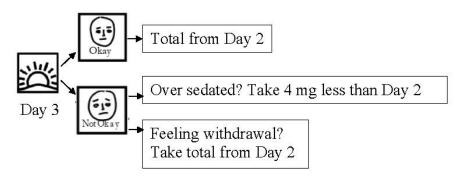
Day Three:

The right dose for you on Day 3 depends on how you felt on Day 2. Did you still feel unwell, like you were in some withdrawal by the evening or night of Day 2? Or did you feel like the medication was too strong, leaving you too groggy or sedated? Different people need different doses of Bup.

If you felt comfortable at the end of Day 2, repeat the dose you took on Day 2. This is your new daily dose.

If felt too tired, groggy, or over sedated on Day 2, try taking a lower dose on Day 3. Take 4 mg less on Day 3 than you took on Day 2.

Day Three Summary: Take the total Day 2 dose under your tongue in the morning. You can try a little less if the Day 2 dose felt too strong.



	Time	Amount	
1st Dose			
2 nd Dose			
if needed			
			= Total mg taken on Day Three.
			This is your new daily dose

Follow up:

- ★ Come to the Primary Care Center at 789 Howard Avenue on:

 _____at _____. You must bring a valid,
 government-issued photo identification card to this visit.
- ★ You can reach a nurse to discuss this appointment during the day, Monday, Wednesday and Friday at (203) 688-9222.
- ★ If you have an urgent medication related problem BEFORE your PCC visit you may speak with a study physician by calling (203) 688-2222 and asking for the Project ED Health physician on call.

TABLE 5: PROS AND CONS

(Referred to in Step 3 of BOTH SBIRT & SBI+Bup)

Reasons to enter drug treatment

To spend less money

To avoid constantly seeking drugs

To do a better job at home

To do a better job at work

To live longer, and feel better

To sleep better

To be able to care for myself longer

To be able to care for my children better

To be a better son/daughter, wife/husband, parent or grandparent

To reduce the possibility that I will die

Other reasons:

Reasons for ongoing drug use

Boredom

Habit

I enjoy the taste or the way that it feels

For pleasure in social situations

To more easily socialize

Other people expect that I will use when I am with them

To relax or relieve stress

To cope with feelings of anger

To cope with feelings of anxiety

To cope with feelings of boredom

To deal with momentary feelings of depression

To deal with momentary feelings of loneliness

To deal with feelings of frustration

To relieve the stress of arguments with family members or friends

It's something I do when I'm watching T.V.

It's something I do with certain friends or relatives

To help me sleep

To relieve pain

To make me feel better

Other

TABLE 6: TREATMENT AGREEMENT

(Referred to in Step 4 of BOTH SBIRT & SBI+Bup)

TREATMENT AGREEMENT				
Date:				
I,	, agree to enroll in the following drug			
treatment program:				
Program Name, Address & Tele #:				
Date of Appt & Contact Person:				
Patient Signature:				

TABLE 7: PROJECT ED HEALTH TREATMENT REFERRAL LIST

(Referred to in Step 4 of BOTH SBIRT & SBI+Bup)

APT Foundation-Access Center Local Alcohol and Drug Treatment Resources

One Long Wharf Dr, Suite 10, New Haven

Walk-in Screening available: M-F: 7:30am-12pm Methadone maintenance: 495 Congress Ave and 540

and women with children, Spanish-speakers, and HIV+ individuals. adolescents, men, women, including pregnant women Outpatient, methadone, and residential treatment for

Crossroads Inc.

speakers, dual-diagnosed, and HIV+ individuals. treatment facility for 18+ men, women, Spanish-M-F: 9am-5pm; Outpatient services and residential (203) 387-0094, Dial "O" 42 Howe St and 54 East Ramsdell St, New Haven

Crossroads Inc.-Amethyst House

48 Howe St, 3rd ftr, New Haven (203) 821-3040

diagnosed, and HIV+ individuals. women 18+ who are pregnant or have children, dual-M-F: 9am-5pm; Residential treatment facility for

Grant Street Partnership

62 Grant St, New Haven (203) 503-3350

women) and residential treatment facility (men only). M-F; 9am-5pm; Outpatient services (18+ men and

Hispanic Clinic Substance Abuse Unit

primarily use alcohol (No IV drug users). 6:30pm; Outpatient services for Latino clients who (203) 974-5800; M, T, Th & F 9am-4:30pm, W: 11am-34 Park St, New Haven

Chapel St, New Haven Hospital of St. Raphael Chemical Dependency

evening programs for men and women 16+ M-F: 12:30-9pm Outpatient services, including (203)784-8790

Multicultural Ambulatory Addiction Services

426 East St, New Haven

women 18+, especially African American and Latinos. Outpatient services, including methadone, for men and M-F 9am-5pm; Walk-ins: 8:30am-11:30am

South Central Rehabilitation Center (SCRC)

(203) 503-3300

individuals. men and women 18+, including dual-diagnosed 24 hours a day, 7 days a week. Walk-ins: 5:30am-12:30pm. Detox, methadone, and triage facility for

Substance Abuse Treatment (SATU)

One Long Wharf Drive, New Haven (203) 974-577

dual-diagnosed, and HIV+ individuals and women 17+, Spanish-speakers, those who are M-F: 8:30am-5:30pm, walk-ins accepted; Central evaluation, referral, and outpatient services for men

Taking Initiative Center (TIC) 514-516 Whalley Ave, New Haven

(203) 389-2970 ext 1317, M-F 8am-4:30pm

homeless of New Haven. Drop-in center and outpatient services and referral for

VA Research Programs

M-F: 7am-2pm 950 Campbell Ave, West Haven (203) 937-4804

(203) 937-4833

Opiates (including heroin)

Opiates (including heroin) + cocaine/crack M-S: 7am-3pm

treatment services

(203) 495-7710

Project

JOHEAL . JOHEAL . JOHEAL . EMERCENTAL CONTROLLER TOGETHER

OR THE PROPERTY OF THE PROPERT

232 Cedar St, New Haven

Health

risks and providing Identifying health access to

a study which offers access to treatment eligible patients and offer them enrollment in services for opioid dependence. Department. Study researchers identify New Haven Hospital Adult Emergency funded research project operating in the Yale Project ED Health is a federally-

friends, coworkers or neighbors may be dependent on opioid drugs which could lead often cost effective. Like other chronic cancer. Early intervention can help and is to problems including injuries, domestic all walks of life and backgrounds. Family, diseases, drug problems can be successfully violence or illnesses such as heart disease and Drug dependence affects people from

starting today! treatment options to help you feel better provide you with information on new Project ED Health researchers can

> The following services and/or community programs are available: Infoline (referrals to all types of community services) 211

Dept of Social Services (194 Bassett St) Elderly Services (DSS) Fair Haven Community Health Center Gamblers Anonymous Healthy Start (prenatal care) Hill Health Care Center Husky Infoline Logisticare transportation (24 hrs, non-substance abuse, Title 19, Husky) Project ED Health YNHH Women's Center YNHH Women's Center	AIDS Interfaith Network, Inc. AIDS Project New Haven AIDS Project New Haven Hispanos Unidos Contra el SIDA/AIDS, Inc. Primary Health Care/Other: CT Breast and Cervical Cancer Detection Program (M & Th only) Depression Clinic (CMHC)	Alcohol and Drug Use: Alcoholics Anonymous (AA) Narcotics Anonymous (NA) ADRC (residential) Columbus House -Recovery House (walk-ins, residential) Connecticut Valley Continuum crisis/Respite Hall-Brooke (outpatient, residential) Merritt Hall (residential) Rushford Treatment Center (walk-ins, outpatient, residential) Salvation Army (walk-ins, residential) -New Haven -Hartford Silver Hill Stonington (outpatient, residential) Buprenorphine Physician Locator: http://buprenorphine.samhsa.gov/	
	(203) 624-4350 (203) 624-0947 (203) 781-0226 (203) 688-4562 (203) 974-7300	(866) 783-7712 (800) 627-3543 (860) 714-3700 (866) 234-3433 (203) 772-2658 (860) 262-5000 (203) 784-1161 (800) 543-3669 (800) 543-3669 (800) 542-4791 (203) 865-0511 (800) 57-8106 (203) 367-8621 (866) 527-8106 (203) 367-8621 (866) 542-4455 (800) 832-1022	

TABLE 8: CASE EXAMPLE OF BNI DIALOGUE FOR SBIRT CONDITION

SPEAKER	DIALOGUE	PROCEDURE
Clinician	Hello, I am one of the ED Health Study RAs. I understand that you have discussed some issues related to your use of opioids with one of our other RAs. <pause> This must be a tough time for you." <pause> Would you mind spending a few minutes talking about</pause></pause>	RAISE THE SUBJECT
Detient	your use of opioids?	
Patient Clinician	Ok, like what? "I would like to take some time to talk with you about the	
Cillician	issues related to your use and then to explore how we might be able to help with that."	
	How are you feeling right now?	
Patient	Not great at all. I like it; it makes me feel good, but it would be great to slow down a little or take a break on some days without getting sick. I'm feeling really bad right now.	
Clinician	Sounds like you're in a lot of physical discomfort and that using less would really be something you'd like to do. We'd be happy to help you with that.	
Patient	Alrightwell	PROVIDE FEEDBACK
Clinician	From what I understand you use heroin intravenously everyday, about 4-5 bags a day throughout the day, and that it's caused you some problems. Tell me more about those problems.	Make Connection
Patient	Well, I meannothing I can't handle, but life does seem to suck right now. People can't take my crap anymore, especially my boss.	
Clinician	So, it sounds like heroin has caused some relationship and work problems for you. Although you are able to keep your job it's getting tougher.	Review Mini- SCID
Patient	Yes, I spend more and more time trying to get heroin and it's hard to find clean needles. Sometimes I have to share needles.	
Clinician	So sharing needles can lead to real health problems and spending more time trying to find the drug certainly takes you away from your work. How does it affect other parts of your life?	
Patient	Well I had to drop out of my adult ed classes. And I lost my friends ad girlfriend because I have no time to hang with them.	
Clinician	This must be a very hard time for you. So you're telling me that both your work and personal life are in a mess and the fact that you're sharing needles is putting your health at even greater risk. What connection do you see between your drug use and this ED visit?	

SPEAKER	DIALOGUE	PROCEDURE
Patient	I'm dope sick and I don't know what to do anymore. I	
	thought you could help me out. Look, at least I'm being	
	straight with you and not giving you a whole story about	
011 1 1	fake pain.	ENHANIOE
Clinician	We <i>can</i> help you with this by getting you a referral to a	ENHANCE
	drug treatment center right now.	MOTIVATION Deadings to
	Treatment works – it can help you reduce and stop your	Readiness to change
	heroin use, which is escalating to a point where you're	Change
	always in some degree of withdrawal. So, let's next talk	
	about how ready you might be to do engage in treatment.	
	On a scale from 1-10, how ready are you to go to the	
	appointment we arrange for you, where 1 means not ready	
	at all and 10 means totally ready?	
Patient	I don't know, maybe a 5	
Clinician	OK, so that is good, you are halfway or 50% there. Why	Evoke "Change
	not less? In other words why did you not pick a 1 or 2?	Talk"
	What are some reasons why you think starting this	
D .: .	treatment would be good for you?	.
Patient	Well, I am here because I have no place left to get my stuff	Beginning
	and I'll just get more and more sick. I'm also tired of this pattern and miss my girlfriend.	"Change Talk"
Clinician	Those are 2 good reasons, anything else?	Open Question to
Omnolari	Those are 2 good reasons, arrything else:	elicit more
		"Change Talk"
Patient	My girlfriend did say that she'd consider taking me back if I	More "Change
	ever got into treatment.	Talk"
Clinician	So, even though the answer to this question should be	
	obvious, tell me in your own words why it would be	
	important to you to start treatment and get your girlfriend	
	back?	
Patient	Because she's the only person that has ever gotten me	Deeper "Change
	and really understood why I am this way. And she's totally	Talk"
	drug-free – she's never even touched the stuff. I know I	
Clinician	can get her back. So it sounds like starting treatment would give you a	Reflection of
Cillician	number of things that are very important to you. In the	"Change Talk"
	short-run, it would make you much more physically	Orlange raik
	comfortable and you wouldn't have to be running around	
	anymore. It could also help things between you and your	
	boss, because you wouldn't have to be running around	
	anymore and you might even re-connect with your friends.	
	But most importantly, it would help you get back together	
	with your girlfriend. Now, if you don't mind, I'd like to add	
	one more thing to the list (wait for permission). You would	
	also reduce the risk of contracting HIV/AIDS.	

SPEAKER	DIALOGUE	PROCEDURE
Patient	I've always thought about all the bad stuff heroin was	Commitment Talk
	doing to me, which only made me want to use more. Now,	
	you make it sound like I could <i>get</i> a lot of good stuff from	
Oliveiaia	doing this treatment.	NECOTIATE 0
Clinician	So, what's the next step, if any?	NEGOTIATE & ADVISE
Patient	I want to try it. How do I start?	Summarize
Clinician	Well I'm going to review this list with you so we can	Negotiate goal
	identify the best place for you to get help and I will call to try to get an appointment with you today. Because it is sometimes helpful to write down our goals and plans, I'm going to ask you to fill out this agreement sheet. It is an agreement between you and your self and is not a part of	Follow-up
	your medical records.	Thank patient
	I think you've made an excellent decision and I wish you all the best.	
	Thank you for your time.	

TABLE 9: CASE EXAMPLE OF BNI DIALOGUE FOR SBI+Bup CONDITION

SPEAKER	DIALOGUE	PROCEDURE
Clinician	Hello, I am one of the ED Health Study RAs. I understand that you have discussed some issues related to your use of opioids with one of our other RAs. <pause> This must be a tough time for you." <pause> Would you mind spending a few minutes talking about your use of opioids?</pause></pause>	RAISE THE SUBJECT
Patient	Ok, like what?	
Clinician	"I would like to take some time to talk with you about the issues related to your use and then to explore how we might be able to help with that."	
	How are you feeling right now?	
Patient	Not great at all. I like it; it makes me feel good, but it would be great to slow down a little or take a break on some days without getting sick. I'm feeling really bad right now.	
Clinician	Sounds like you're in a lot of physical discomfort and that using less would really be something you'd like to do. We'd be happy to help you with that.	
Patient	Alrightwell	PROVIDE FEEDBACK
Clinician	From what I understand you use heroin intravenously everyday, about 4-5 bags a day throughout the day, and that it's caused you some problems. Tell me more about those problems.	Make Connection
Patient	Well, I meannothing I can't handle, but life does seem to suck right now. People can't take my crap anymore, especially my boss.	
Clinician	So, it sounds like heroin has caused some relationship and work problems for you. Although you are able to keep your job it's getting tougher.	Review Mini- SCID
Patient	Yes, I spend more and more time trying to get heroin and it's hard to find clean needles. Sometimes I have to share needles.	
Clinician	So sharing needles can lead to real health problems and spending more time trying to find the drug certainly takes you away from your work. How does it affect other parts of your life?	
Patient	Well I had to drop out of my adult ed classes. And I lost my friends ad girlfriend because I have no time to hang with them.	
Clinician	This must be a very hard time for you. So you're telling me that both your work and personal life are in a mess and the fact that you're sharing needles is putting your health at even greater risk. What connection do you see between your drug use and this ED visit?	

SPEAKER	DIALOGUE	PROCEDURE
Patient	I'm dope sick and I don't know what to do anymore. I	
	thought you could help me out. Look, at least I'm being	
	straight with you and not giving you a whole story about	
	fake pain.	
Clinician	We can help you with that, because you have been	ENHANCE
	assigned to receive Suboxone. Suboxone can help you	MOTIVATION
	reduce and stop your heroin use, which is getting you to	Readiness to
	the point of withdrawal sooner and sooner. (REVIEW	change
	SUBOXONE FACTS) So, let's next talk about how ready you might be to do something different about this. On a	
	scale from 1-10, how ready are you to accept suboxone	
	treatment in the ER tonight and to follow-up at YNHH's	
	Primary Care Center next week, where 1 means not ready	
	at all and 10 means totally ready?	
Patient	I don't know, maybe a 5	
Clinician	OK, so that is good, you are halfway or 50% there. Why	Evoke "Change
	not less? In other words why did you not pick a 1 or 2?	Talk"
	What are some reasons why you think starting this	
	treatment would be good for you?	
Patient	Well, I am here because I have no place left to get my stuff	Beginning
	and I'll just get more and more sick. I'm also tired of this	"Change Talk"
	pattern and miss my girlfriend.	
Clinician	Those are 2 good reasons, anything else?	Open Question to
		elicit more
		"Change Talk"
Patient	My girlfriend did say that she'd consider taking me back if I	More "Change
01:	ever got into treatment.	Talk"
Clinician	So, even though the answer to this question should be	
	obvious, tell me in your own words why it would be	
	important to you to start treatment and get your girlfriend	
Patient	back?	Doopor "Change
Patient	Because she's the only person that has ever gotten me and really understood why I am this way. And she's totally	Deeper "Change Talk"
	drug-free – she's never even touched the stuff. I know I	Iain
	can get her back.	
Clinician	So it sounds like starting treatment would give you a	Reflection of
Cimiolan	number of things that are very important to you. In the	"Change Talk"
	short-run, it would make you much more physically	onango raik
	comfortable and you wouldn't have to be running around	
	anymore. It could also help things between you and your	
	boss, because you wouldn't have to be running around	
	anymore and you might even re-connect with your friends.	
	But most importantly, it would help you get back together	
	with your girlfriend. Now, if you don't mind, I'd like to add	
	one more thing to the list (wait for permission). You would	
	also reduce the risk of contracting HIV/AIDS.	

SPEAKER	DIALOGUE	PROCEDURE
Patient	I've always thought about all the bad stuff heroin was doing to me, which only made me want to use more. Now, you make it sound like I could <i>get</i> a lot of good stuff from doing this treatment.	Commitment Talk
Clinician	So, what's the next step, if any?	NEGOTIATE & ADVISE Summarize
Patient	I want to try it. How do I start?	
Clinician	Explain process as per Dr. Fiellin's protocol and ask the patient to sign prepared agreement sheet.	Negotiate goal
	I think you've made an excellent decision and I wish you all the best.	Follow-up
	Thank you for your time.	Thank patient

TABLE 10: Clinical Opiate Withdrawal Scale

For each item, circle the number that best describes the patient's signs or symptom. Rate on just the apparent relationship to opiate withdrawal. For example, if heart rate is increased because the patient was jogging just prior to assessment, the increase pulse rate would not add to the score...

Project #: 1 Date:	RA: Time (military)
Resting Pulse Rate:beats/minute	GI Upset:
Measured after patient is sitting or lying for 1	Over last ½ hour
minute	□ 0no GI symptoms
□ 0 pulse rate 80 or below	☐ 1stomach cramps
☐ 1 pulse rate 81-100	□ 2nausea or loose stool
☐ 2pulse rate 101-120	☐ 3vomiting or diarrhea
☐ 4 pulse rate greater than 120	☐ 5multiple episodes of diarrhea or vomiting
Sweating:	Tremor:
Over past ½ hour not accounted for by room	Observation of outstretched hands
temperature or patient activity.	□ 0No tremor
□ 0no report of chills or flushing	☐ 1tremor can be felt, but not observed
☐ 1subjective report of chills or flushing	
☐ 2flushed or observable moistness on face	2slight tremor observable
	☐ 4gross tremor or muscle twitching
☐ 3…beads of sweat on brow or face	
☐ 4sweat streaming off face Restlessness:	Voumings
	Yawning:
Observation during assessment	Observation during assessment
□ 0able to sit still	□ 0no yawning
☐ 1reports difficulty sitting still, but is able to do so	□ 1yawning once or twice during assessment□ 2yawning three or more times during
☐ 3frequent shifting or extraneous	assessment
movements of legs/arms	☐ 4yawning several times/minute
☐ 5Unable to sit still for more than a few	
seconds	
Pupil size:	Anxiety or Irritability:
☐ 0pupils pinned or normal size for room light	□ 0none
☐ 1pupils possibly larger than normal for room light	☐ 1patient reports increasing irritability or anxiousness
☐ 2pupils moderately dilated	☐ 2patient obviously irritable anxious
☐ 5pupils moderately dilated	☐ 4patient obviously irritable arxious ☐ 4patient so irritable or anxious that participation
iris is visible	in the assessment is difficult
Bone or Joint aches:	Gooseflesh skin:
If patient was having pain previously, only the	□ 0skin is smooth
	☐ 3piloerrection of skin can be felt or hairs
additional component attributed to opiates withdrawal is scored	·
	standing up on arms □ 5…prominent piloerrection
0not present	ы эргопппент риоеттесноп
☐ 1mild diffuse discomfort	
☐ 2patient reports severe diffuse aching of	
joints/muscles	
☐ 4patient is rubbing joints or muscles and is	
unable to sit still because of discomfort	T
Runny nose or tearing:	The total score is the sum of all 11 items
Not accounted for by cold symptoms or allergies	
□ 0not present	
☐ 1nasal stuffiness or unusually moist eyes	Total Score:
☐ 2nose running or tearing	
☐ 4nose constantly running or tears	
streaming down cheeks	

Score: 5-12 = mild; 13-24 = moderate; 25-36 = moderately severe; more than 36 = severe withdrawal

TABLE 11: OBJECTIVE OPIOID WITHDRAWAL SCALE (OOWS)

Observe the patient during a <u>5 minute observation period</u> then indicate a score for each of the opioid withdrawal signs listed below (items 1-13). Add the scores for each item to obtain the total score

Project #: 1 Date: RA: Time (military)							
	Date						
	Time						
1	Yawning						
	0 = no yawns						
	1 = ≥ 1 yawn						
2	Rhinorrhoea						
	0 = < 3 sniffs						
	1 = ≥ 3 sniffs						
3	Piloerection (observe arm)						
	0 = absent						
	1 = present						
4	Perspiration						
	0 = absent						
	1 = present						
5	Lacrimation						
	0 = absent						
	1 = present						
6	Tremor (hands)						
	0 = absent						
7	1 = present						
′	Mydriasis 0 = absent						
	0 = absent 1 = ≥ 3 mm						
8	Hot and cold flushes						
	0 = absent						
	1 = shivering / huddling for						
	warmth						
9	Restlessness						
	0 = absent						
	1 = frequent shifts of position						
10	Vomiting						
	0 = absent						
	1 = present						
11	Muscle twitches						
	0 = absent						
	1 = present						
12	Abdominal cramps						
	0 = absent						
40	1 = Holding stomach				1		
13	Anxiety						
	0 = absent						
	1 = mild – severe				1		
TOTAL SCORE							

TABLE 12: Appointment Cards

	Project ED	Health
Date:		Time:
Locati	ion:	

Project El	D Health
------------	----------

Date: _____ Time: _____

Location: YNHH Adult ER, 20 York St.

To reschedule, call (203) 785-2946

TABLE 13: PROJECT ED HEALTH III - HEALTH QUIZ

Project ED Health III HEALTH QUIZ 1. Are you 1male 2female	11. Are you in the ED today for treatment of an injury? □ 0no □ 1yes 12. In the PAST 30 days have you used any of the following p	vain
	relievers?	
2. What is your age?	a) Codeine	☐ 1Yes
z. viilat is your ago.	b) Fentanyl (Duragesic, Actig, Sublimaze) \$ 0\text{No}\$	□ 1Yes
Which race/ethnicity do you consider yourself? □ 1white, of Hispanic origin	Hycodan, Norco, Vicoprofen)	□ 1Yes
☐ 2white, not of Hispanic origin		☐ 1Yes
☐ 3…black, of Hispanic origin		☐ 1Yes
☐ 4…black, not of Hispanic origin		☐ 1Yes
☐ 5Asian or Pacific Islander		☐ 1Yes
☐ 6American Indian or Alaskan Native		☐ 1Yes
7other	i) Oxycodone (Percocet, Percodan, Roxicet, Oxycontin, Roxicodone, Endocet, Tylox)	□ 1Yes
4. Do you currently smoke cigarettes?		☐ 1Yes
□ 0not at all [Skip to Q6]	k) Pentzocine (Talwin)	☐ 1Yes
1every day		☐ 1Yes
□ 2some days		☐ 1Yes
5. On average, about how many cigarettes do you smoke per day?	IF ALL 'NO', SKIP to Q15 13. Were these drugs prescribed for you?	
6. Do you ever drink beer, wine, liquor or any drink containing alcohol? □ 0no [Skip to Q11] □ 1yes	□ 0no □ 1yes	
	14. Have you ever taken the drug(s) for the experience or feelin	g it caused?
Say: "For the next questions, 1 drink equals a 12oz. beer, 5oz. glass of wine; 12oz. wine cooler; 1½ oz. shot of liquor; or a mixed drink made with 1 shot." Ask: "What do you usually drink?" Calculate: # of drinks in what they say	□ 0no □ 1yes	
7. On average, how many days per week do you drink alcohol?	15. In the PAST 30 days have you used heroin? □ 0no	
8. On a typical day when you drink, how many drinks do you have? Do NOT accept word response or range	☐ 1yes [IF Q12 <u>AND</u> Q15 'No', SKIP to Q19]	
9. What is the maximum number of drinks you had on any given day in the past 28 days?	16. How often do you use heroin or <u>[insert name of drug(s) repo</u> days/week* days/month [Probe→recalculate in wks]→	rted in Q12]? days/week*
10. [Ask ALL drinkers] How many times in the past year have you had [For men] 5 or more drinks [For women] 4 or more drinks	NOTE: • IF ≥3 days/week ask Q17-Q18 • IF <3 SKIP to Q19	

[IF≥3days/week in Q16] SAY: "I have just a few more questions to determine if you're eligible for a public health project we're doing. I need to review how often you used heroin or [insert name of other drug(s) reported in Q12] in the past 7 days. If you haven't used 3 or more days in the past 7 days due to something unusual, such as illness, etc..., we'll start on the last day you used and go back 6 days from then, but all within the last 30 days.

- 17. When was the last day you used heroin or [insert name of drugs reported in Q12]?
- 18. You said that you last used [Insert last day of use reported in Q17], did you use the day before that? [repeat, going back for a total of 7 consecutive days only; mark 'X' to indicate day of use]

7-day period of use	Day 1	Day 2	Day 3	Day 4	Day 5	Day 6	Last day of use (from Q16)
'X'= Day of Use							х

NOTE:

- IF ≥3 days→Q19→SCID
 IF <3 days→Q19→inform patient that they are not eligible and thank them for their time
- 19. Have you had unprotected sex (sex without using a condom) with a new or not a steady partner in the past 90 days?
 - □ 0...no
 - □ 1...yes
 - ☐ 9...refused

TABLE 14: PROJECT ED HEALTH III - HRBS

HRBS

The following questions are about your sexual and drug use behaviors, things that happened, or that you have done in the past 30 days. Think back over this time about the places you have been, the things that you have done, and the people that you have been with. The most important thing is that you respond HONESTLY and ACCURATELY. OK, let's start...

Drug	Use Section:
10.1	How many times have you hit up (i.e. injected any drugs) IN THE PAST 30 DAYS? 0Hasn't hit up [SKIP to question 10.7]
	1Once a week or less
	2 More than once a week (but less than once a day)
	3Once a day
	42-3 times a day
	5More than 3 times a day
10.2	How many times IN THE PAST 30 DAYS have you used a needle after someone else had already used it?
	0No times
	1One time
	2Two times
	33-5 times
	46-10 times
	5More than 10 times
	5Wore than to times
10.3	How many people have used a needle before you IN THE PAST 30 DAYS?
	0None
	1One person
	2Two people
	33-5 people
	46-10 people
	5More than 10 people
	SINIOTE than To people
10.4	How many times IN THE PAST 30 DAYS has someone used a needle after you have used it?
	0No times
	1One time
	2Two times
	33-5 times
	46-10 times
	5More than 10 times

SECTION 10. HRBS (cont.)

10.5	How often, IN THE PAST 30 DAYS, have you cleaned needles before re-using them? O Doesn't re-use 1 Every time 2 Often 3 Sometimes 4 Rarely 5 Never
0.6	Before using needles again, how often IN THE PAST 30 DAYS did you use bleach to clean
	them?
	0Doesn't re-use
	1Every time 2Often
	3Sometimes
	4Rarely
	5Never
	JNevei
Sexu	al Behavior Section:
0.7	IN THE PAST 30 DAYS, how many people, including clients, have you had sex with (i.e.
	vaginal/anal sex)?
	0None [SKIP to next Section]
	1One person
	2Two people
	33-5 people
	46-10 people
	5More than 10 people
8.01	IN THE PAST 30 DAYS, how often have you used condoms when having sex with your regular
	partner(s)?
	0No regular partner
	1Every time
	2 Often
	3Sometimes
	4Rarely
	5Never

SECTION 10. HRBS (cont.)

10.9	IN THE PAST 30 DAYS, how often have you used condoms when you had sex with <u>casual</u>
	partners?
	0No casual partners
	1Every time
	2Often
	3Sometimes
	4Rarely
	5Never
	JINEVEL
10 10	IN THE PAST 30 DAYS how often have you used condoms when you have been paid for sex
10.10	or paid someone else for sex?
	0No paid sex
	1Every time
	2Often
	3Sometimes
	4Rarely
	5Never
10.11	IN THE BACT OF BAYO Is an exercise time and did you have small and
10.11	IN THE PAST 30 DAYS how many times did you have anal sex?
	0No times
	1One time
	2Two times
	33-5 times
	46-10 times
	5More than 10 times

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